

# MERGERS & ACQUISITIONS



**McKee Risk Management** has been writing the Property and Casualty insurance on middle market Mergers & Acquisitions deals since 1999. Changes in business ownership present unique challenges for the client, the broker and insurance carriers. These deals require sophisticated underwriting while also demanding total confidentiality and discretion. Time frames for finalizing the deal can be very short and closing dates can be delayed for months. Our underwriters have the authority to make decisions quickly in the extremely dynamic M&A environment. We establish pre-bid insurance budgets and help our producers with their due diligence process. After the deal closes, our underwriters work with the broker to coordinate seamless, world class claims and risk control services to build a long-term relationship with the client.

We understand and respond to the demands presented by M&A deals through a disciplined, collaborative underwriting process that achieves exceptional underwriting results. We underwrite and service clients throughout the United States using our extensive claims and risk control networks. Most of our business comes from Private Equity firms working with an M&A specialist broker.

## TERRITORY:

- Countrywide

## ELIGIBLE CLASSES:

- Retail
- Financial Institutions
- Hotels/Hospitality
- Manufacturing
- Printing/Publishing
- Restaurants (incl. Fast Food Chains to "High-End" Restaurants)
- Wholesale/Distribution
- PE Firms, Investment Banking, Venture Capital Firms
- PE Portfolio Companies

## ELIGIBLE TRANSACTIONS:

- Divisional Spin-Offs
- Leveraged Buyouts
- Management Buyouts
- Privately Held Companies Being Purchased by a Private Equity Firm
- Roll Ups

## PRODUCTS:

- Automobile
- General Liability
- Property
- Umbrella/Excess
- Workers Compensation

